

# ICAN

## Software Solutions

ACUMATICA AND  
DYNAMICS GP  
RESELLER

Founded in 1999, ICAN provides both onsite and cloud solutions to their clients. They often incorporate third-party integrations into the systems they provide, engineering the perfect solutions for each client.

## ICAN Elevates Payment Experience & Saves on Processing Costs

### David Eichner, CEO

#### What feedback have you received from your customers about EBizCharge?

They love the fact that they're getting a free product inside of their accounting system that actually will do the credit card processing for them. And oftentimes they [get a] lower processing rate with that, which is even a bonus above and beyond—not having to spend thousands of dollars on an add-in to their accounting system for credit card processing.

In the past years that I've been doing ERP consulting, you always had to pay three or four thousand dollars to have an add-in for credit card processing. You might have to pay even more than that to have a portal where credit card processing could happen. And what Century Business Solutions provides is all of that, and oftentimes a lower credit card processing rate as well.

And that's what happened for us when we shifted from Authorize.Net to Century Business Solutions. We actually not only automated a lot of processes, allowing us to take payments from people in South Africa... but also, it allows them with the portal to make those payments when we're asleep in the middle of the night. So we really love using the software, and our customers are excited about using the software as well.

*(Continued on the back)*

### About EBizCharge

EBizCharge is a flexible payment gateway that integrates to over 50 leading ERPs and shopping carts. Accept payments in your ERP system, power your online store, and upload customer invoices to the online payment portal. EBizCharge also reduces transaction rates, saving your company money every month.

## PARTNER INTERVIEW

### If you had to describe EBizCharge in one word, what would it be?

...it has just made our relationships with our customers so much better. We can take...credit cards from our customer easily, whether it's over the phone or through the portal. And it's just made our lives so much easier in terms of getting paid by our customers.

### Why did you choose EBizCharge?

Well, to tell you the truth, when I found out that there was a free way to reduce our credit card rates, it was a no-brainer. And we had a good relationship as we worked with Century Business Solutions. We found their staff to be extremely easy to work with. They quickly showed us the value of their solution, and we immediately put it to work. The Support team there helped us get up and running really quickly and easily, and we can't say enough about how much we enjoy working with Century Business Solutions.

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—DAVID EICHNER,  
CEO

