# commerce <mark>Opro</mark>



Commerce Pro is an extension to Acumatica Cloud ERP, adding several features around inventory management, pricing, payments, and customer service that increases efficiency and improves functionality for merchants. While it is often sold along with Commerce Edition as an add-on, it can be installed on any Acumatica Edition.

# **COMMERCE PRO'S FEATURE LIST**

### CUSTOMER MANAGEMENT

• Customer Order Summary

### • Multi-Channel User Accounts

### **ECOMMERCE ENHANCEMENTS**

- Duplicate Order Check
- Multi-Website Support

### SHIPPING ENHANCEMENTS

- Collect Then Ship
- Shipping Restriction Zones

#### PAYMENT PROCESSING

Auto Authorize Payments

### INVENTORY MANAGEMENT

- Free Stock Items
- Alternate Stock Items
- Product Enhancement
- Unit Of Measure Pricing
- Cross-Sells & Up-Sells
- Vendor Inventory Manager
- Auto Assign Sales Categories
- S3 Images

### KIT ENHANCEMENTS

- Quick Kits
- Kit Price Calculator
- Kit Number Display





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# **CUSTOMER MANAGEMENT**

MULTI-CHANNEL USER ACCOUNTS

Aggregate a customer's orders from several sales channels and tie them to one customer profile.

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### CUSTOMER ORDER SUMMARY

Personalize customer interactions and resolve order inquiries quickly by easily accessing one tab containing order, shipping and customer lifetime value details.

# **ECOMMERCE ENHANCEMENTS**

### DUPLICATE ORDER CHECK

Prevent eCommerce order duplication due to connection or sync issues or multi-channel integration.

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### **MULTI-WEBSITE SUPPORT**

Add multiple sales channels, including websites as Branches in Acumatica, and assign selling parameters to each branch.

## SHIPPING ENHANCEMENTS

### **COLLECT THEN SHIP**

Ensure payments are collected before shipping.

### **SHIPPING RESTRICTION ZONES**

Restrict shipment by item class or individual inventory item to specific countries, states or zip codes.





# **PAYMENT PROCESSING**

### AUTO AUTHORIZE PAYMENTS

Automatically reauthorize credit cards to prevent a credit card authorization from expiring, capture remaining amounts for back ordered items, authorize a higher amount than the original transaction, and more.

# **INVENTORY MANAGEMENT**

### FREE STOCK ITEM

Incentivize customers by associating free items along with promotional start and end dates.

### ALTERNATE STOCK ITEM

Prevent lost sales by offering alternate stock items when a standard stock item is unavailable.

### PRODUCT ENHANCEMENT

Accurately fulfill orders by associating product enhancements such as, engraving gift wrapping, and monogramming directly to a stock item.

### V UNIT OF MEASURE PRICING

Automatically calculate sales price based on sales unit instead of default unit.

### 🚫 CROSS-SELLS & UP-SELLS

Increase order value by linking similar stock and/or non-stock items to offer up-sells and cross-sells to customers.







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### VENDOR INVENTORY MANAGER

View and track inventory quantity, pricing, availability, and locations across multiple vendors. This feature is great for drop shipping.

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### **AUTO ASSIGN SALES CATEGORIES**

Automate the process of entering item sales categories into Acumatica at the individual stock item level.

### S3 Images

Store product images centrally, with AWS S3 Images, to reduce the impact on Acumatica data storage and share across eCommerce channels.

## **KIT ENHANCEMENTS**

### **QUICK KITS**

Bypass Acumatica's Kit Assembly screen and assemble kits while speaking to customers or any time on the fly.

### **KIT PRICE CALCULATOR**

Automatically adjust and view kit prices when a component's price changes.

### KIT NUMBER DISPLAY

Stay informed on how many kits you have available for sale when building a sales order.

