**Call Reports**

Cut admin time in half with automatically compiled call reports.

All the activities you perform in Skynamo are automatically captured and used to create a Daily or Weekly Call Report.

For sales reps this means no more sitting for hours at the end of the day or week writing up details on customer visits or trying to remember the details of what was discussed or what was ordered.

For sales managers this means sales reps’ daily or weekly report are delivered directly to their inbox with detailed information on every interaction their reps have had with customers.

Sales managers no longer need to ask where their sales reps are, where they’ve been, or whom they’ve seen, but instead can focus on providing sales reps with tips and advice to help them sell more based on insights on field sales activity available via Skynamo.

Spend less time on admin and more time selling.
Daily Call Report

The Daily Call Report reflects a sales rep’s daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- The distance travelled
- The value of quotes, orders and credit notes placed
- Time spent on visits vs driving
- The map shows the route the sales rep took that day – this feature can be used to help sales reps plan their route better

Daily Call reports reflect sales reps’ activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.
Weekly Call Report

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- Distance travelled
- Value of quotes, orders and credit notes placed
- Time spent on visits vs driving

Weekly Call reports reflect sales reps’ activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.