

Begin Every Manufacturing Process with a Fast, Accurate Estimate

Gain the flexibility to create detailed manufacturing estimates quickly. With the Estimating module, part of the Acumatica Manufacturing Edition, you can improve the accuracy and turnaround times of all your manufacturing estimates. This solution takes into account every aspect of estimating, including material, overhead, labor, and other miscellaneous costs.

Once you confirm an estimate, you can easily convert it to a bill of material or sales order. Your team can calculate costs and prices for new or existing parts using data such as material costs, work center rates, and overheads. Save even more time with the option of linking your estimate to a quote or opportunity.

Estimating integrates seamlessly with the optional Acumatica Customer Relationship Management (CRM) application. View manufacturing estimates from CRM and convert estimates to prospect and customer quotes.

KEY BENEFITS

INCREASE YOUR FLEXIBILITY

- Prepare estimates for existing or custom items. Create a simple, quick summary estimate or a detailed estimate using a bill of material structure

CREATE NEW ESTIMATES IN SECONDS

- Create a new estimate by simply copying or modifying an existing estimate, bill of material, or production order bill of material

GAIN CONTROL OVER REVISIONS

- Make multiple revisions of the same estimate while maintaining a history of the revisions and who created them. Generate more accurate estimates of expected labor, material, and overhead costs

The screenshot displays the Acumatica Estimating module interface. At the top, there's a navigation bar with the Acumatica logo, a search bar, and user information (Revision Two Products, Products Wholesale, 9/17/2020 12:02 PM, admin admin). The main area is titled 'Estimate' and contains a form with various fields for creating or editing an estimate. Below the form is a table with columns for 'OPERATIONS', 'REFERENCES', 'IMAGE', 'DESCRIPTION', 'HISTORY', and 'TOTALS'. The table lists three operations: 0010 (Assembly), 0020 (Inspection), and 0030 (Inspection).

| OPERATIONS | REFERENCES | IMAGE | DESCRIPTION | HISTORY | TOTALS |
|------------|------------|-------|-------------|---------|------------------------------------|
| 0010 | WC10 | | Assembly | | 01:00 10.00 01:00 0.00 01:00 00:00 |
| 0020 | WC100 | | Inspection | | 00:00 10.00 01:00 0.00 01:00 00:00 |
| 0030 | WC100 | | Inspection | | 00:00 10.00 01:00 0.00 01:00 00:00 |

Calculate costs and prices for new or existing parts using material costs, work center rates, and overheads.

ESTIMATING FEATURES AND CAPABILITIES

Estimate Non-Inventory Items

Estimate items not currently in your inventory. Attach notes, files, and item attributes to the estimate.

Create New Inventory Items

Easily convert non-inventory items to inventory stock or non-stock items. Create inventory items and generate a bill of material from an estimate.

Create Production Orders

Create a production order directly from an estimate.

Sales Integration

Attach an estimate directly to, or against, a sales order or an opportunity in Acumatica Customer Management. Create a sales order directly from the estimate.

Multiple Sites

Easily create estimates from all your company locations.

The screenshot shows the 'Estimate Operation' screen in Acumatica. The top navigation bar includes the Acumatica logo, a search bar, and user information (Revision Two Products, Products Wholesale, 9/17/2020 12:05 PM, admin admin). The main content area is divided into two sections: a form for estimate details and a table for materials.

Estimate Details:

- Estimate ID: AME000001
- Revision: A
- Operation Nbr: 0010 - Assembly
- Work Center: WC10
- Setup Time: 01:00
- Run Units: 10.00
- Run Time: 01:00
- Machine Units: 0.00
- Machine Time: 01:00
- Queue Time: 00:00
- Backflush Labor:
- Operation Desc: Assembly

Cost Summary:

- Fix Labor Cost: 20.00
- Var Labor Cost: 2.00
- Machine Cost: 0.00
- Material Cost: 108.77
- Tool Cost: 10.00
- Fix Overhead Cost: 15.00
- Var Overhead Cost: 0.00
- Subcontract Cost: 0.00
- Total Cost: 155.77
- Ref. Material Cost: 0.00

Material Table:

| Inventory ID | Description | Item Class | Qty Required | *UOM | Unit Cost | Backflush | Warehouse | Scrap Factor | Total Required |
|--------------|---------------|------------|--------------|------|-----------|--------------------------|-----------|--------------|----------------|
| TAPE | Tape | MFGPU... | 180.00 | EA | 0.50 | <input type="checkbox"/> | WHOLESALE | 0.000000 | 180.00 |
| FILAMENT | 24MM Filament | MFGPU... | 25.00 | EA | 0.75 | <input type="checkbox"/> | WHOLESALE | 0.000000 | 25.00 |
| AMBLACK... | Black Dye | MFGPU... | 1.00 | OZ | 0.02 | <input type="checkbox"/> | WHOLESALE | 0.000000 | 1.00 |

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

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