



Recurring Revenue Management

Automate recurring billing, payments, and collections to significantly improve business performance. Apply billing and revenue recognition schedules by month, quarter, or yearly as well as customized time-periods, even mixed on the same contract.

- **Flexible pricing for digital licenses and subscriptions**
- **Adjust billing contracts and revenue recognition schedules**
- **Automate contract renewals and activities**
- **Use billing rules to define templates for billing, revenue recognition, and allocation**

Key business benefits

- Gain real-time visibility into revenue and projected revenue with forecasts and reports.
- Create predictable revenue flow and improve customer service by minimizing billing errors.
- Apply billing and revenue recognition schedules by month, quarter, or year, as well as by customized time periods.
- Mix time periods on contracts.

Related resources

- Boost Engagement and the Bottom Line > [LEARN MORE](#)
- KPI Strategies for Long-Term Success > [LEARN MORE](#)
- Schedule a Personalized Demo > [LEARN MORE](#)

Maximize Revenue Opportunities and Cash Flow, Improve Customer Service

By using Acumatica ERP contracts, you can bill customers recurrently and configure different combinations of terms and services to satisfy your needs and those of your customers. Contracts may include services that your company provides—such as subscription services, internet access, or support provided to customers during a specified period of time. Other contracts may contain service agreements to maintain and repair a product during the manufacturer warranty period or after it has expired. Acumatica supports both scenarios with flexible and automated billing options.

KEY FEATURES OF RECURRING REVENUE MANAGEMENT

- **Automate billing.** Automate recurring billing, payments, and collections to significantly improve business performance. Use templates to set up revenue billing rules for different products and services with automated revenue generation, recognition, and allocation.
- **Manage complex products and pricing models.** Take advantage of flexible pricing models that make it easy to accommodate software licenses, subscriptions, maintenance agreements, bundled items, SaaS, and complex discount arrangements.
- **Change billing contracts.** Modify, rewrite, and cancel billing contracts and revenue recognition schedules already in progress.

“Recurring revenue is the baseline of our business. It's the valuation of our business. It's very important to our industry...We searched for a provider that was built for the cloud and selected Acumatica True Cloud ERP. [We now] have instant access to information, helping to speed business and lets us focus on what we do best, which is to design, implement, execute security solution that provide peace of mind.”

—Jamie Vos, Owner and General Manager, Security Solutions

> CUSTOMER STORIES

Manage Complexity

Flexible pricing models accommodate software licenses, subscriptions, maintenance agreements, bundled items, SaaS, and complex discount arrangements.

Renewals

Drive contract renewal revenue by automatically scheduling and managing renewal activities. Proactively plan renewal activities with automated views of completed renewals, renewals due, and past due renewals.

Change Billing Contracts

Modify, rewrite, and cancel billing contracts and revenue recognition schedules already in progress.

Utilize Templates

Set up revenue billing rules for different products and services including automated billing, revenue recognition and allocation.

Accurate Billing

Rules and templates ensure accurate billing and improved revenue flow, customer service and satisfaction.

Automatic Revenue Recognition

Generate and consolidate revenue and revenue recognition schedules automatically. Book revenue in the correct accounting period and according to the proper rules set by your accounting procedures. The system also enables easy revenue recognition based on percentage complete by project or contract.

Built-in Visibility

View and explore recurring billing data with self-service access to more than 25 standard reports. Customized reports are easy to configure.

Smart Credit Card Processing

Automate payment processing with a system that understands the complexities of credit card rules and gateway services. Use tokenized payment processing to reduce risk exposure and simplify PCI compliance validation.

Integration with the Full Acumatica Suite

Eliminate the need to enter data in multiple places. Easily convert prospects to customers or subscribers.

Acumatica

Search...

Sweetlife Products
Sweetlife Wholesale

Favorites

Data Views

Time and Expenses

Finance

Banking

Construction

Project Managem...

Compliance

Payables

Receivables

Sales Orders

Purchases

Inventory

Renew Contracts

Process Process All

Renewal Date *12/3/2025

Contract Template

All Records

	Contract	Description	Contract Template	Contract Type	Customer ID	Customer Name	Status	Setup D
>	0000000001	Software contract, SaaS	SOFTSAAS	Renewable	FLAGLER	Flagler Family Trust	Active	6/1/202
	0000000002	Software contract, SaaS	SOFTSAAS	Renewable	MUSICAREA	MUSIC AREA	Active	6/1/202
	0119SASS	Software contract, SaaS	SOFTSAAS	Renewable	ACTIVESTAF	Active Staffing Service	Active	1/1/201
	07SOFTSAS	Software contract, SaaS, config...	SOFTSAAS	Renewable	CRABTREE	Crabtree Kittle House Inn	Active	9/1/201
	10SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	WESTERNTRC	Western Star Trucks	Expired	1/5/201
	10SOFTSAAS	Software contract, SaaS	SOFTSAAS	Renewable	BOULDERCR	Boulder Couriers Denver	Active	6/1/201
	19SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	SAFECREDIT	Safe Credit Union	Active	10/5/20
	20SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	SHOREMORT	Shore Mortgage Inc	Active	11/1/20
	21SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	SILVERWATE	Silver Springs Water	Active	12/1/20
	22SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	ALPHABETLD	Alphabetland School Center	Active	1/2/201
	23SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	HGTBRICK	Acme Brick Company	Active	4/1/201
	25SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	PREMIERE	Premiere Dermatology and Sur...	Active	7/10/20
	26SOFTSAAS	SaaS contract for NY Library	SOFTSAAS	Renewable	NYLIBRARY	New York Public Library for the ...	Active	7/17/20
	27SOFTLIC	Software contract, licensed soft...	SOFTLIC	Renewable	TOYSTAR	Star America Toys	Active	10/1/20

Streamline and automate customer contracts, contract billing, and renewal processes with Acumatica’s flexible contract management and recurring revenue applications.

ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today’s digital economy, Acumatica’s flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future. For more information on Acumatica, visit www.acumatica.com or follow us on [LinkedIn](#).