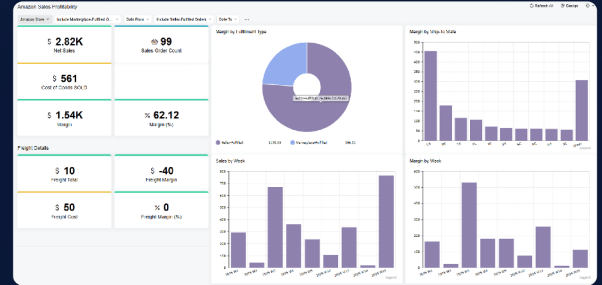


Amazon Native Connector

Native FBA and FBM order management

Automate the synchronization of orders, invoices, inventory levels, shipments, fees, and tracking notifications from Amazon to Acumatica's order management, inventory, financial, and CRM modules.



Streamline selling on the world's biggest online marketplace

Acumatica's native integration with Amazon enables online merchants to offer items to B2B, B2C, and D2C buyers. Manage multi-channel orders from one or more Amazon stores within Acumatica.

Manage products, inventory, and customers

- Efficiently manage products, pricing, and promotions, and keep real-time inventory levels per item.
- Streamline customer returns, refunds, and credits, with a complete view of users' buying history.
- Bi-directional connectivity eliminates duplicate data entry between storefront, fulfillment, shipping, and billing.

Support FBA and FBM in one system

- Import Fulfill-by-Amazon (FBA) orders as invoices along with Amazon order-related fees and payments.
- Import Merchant Fulfilled Network (MFN) orders for FBM as sales orders that enter your automated fulfillment process.
- Track inventory levels for products stored by Amazon and reconcile your Amazon statements automatically.

Fulfill orders on your terms

- Benefit from Amazon's cross-sell, up-sell, and item substitution suggestions.
- Set order processing rules by stock level, including split orders and backorders.
- For direct-to-consumer manufacturing, route FBM orders to production or fulfill them from existing stock.

Connect without your own API keys

Avoid obtaining your own Amazon Developer Account and API keys. Our OAuth connector saves your IT department many weeks of effort to prove compliance with Amazon security.

Key business benefits

Connect directly to Amazon Seller Central without requiring your own Amazon SP-API keys.

Leverage Amazon's FBA and/or MFN selling models.

Separate line items on every sales order and show all Amazon fees.

Compare Amazon order statements against internal sales order records and automatically reconcile from within Acumatica.

Receive Amazon rewards as an efficient merchant. Retrieve MFN orders from Amazon and satisfy them as quickly as possible with automated fulfillment processes.

Related resources

Omnichannel Greatness

[LEARN MORE →](#)

Retail KPIs Merchants Must Track

[LEARN MORE →](#)

Schedule a Demo

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"We're in this era of, you buy something online, you want it at your doorstep the next day. Because our inventory is tied to our eCommerce site, a customer can now see what's available and be able to predict when they're actually going to have it in their house and ready to use."

— Amanda Datte, CFO, Clive Coffee

[> CUSTOMER STORIES](#)

Capabilities

Integration overview: how Amazon orders, inventory, fees, and settlements flow into Acumatica.

ORDERS AND FULFILLMENT

Bi-directional Communication

Transmit data between your Amazon front-end and Acumatica as soon as orders are placed and financial information is updated.

Order Synchronization

Sales orders are imported via the latest Amazon Selling Partner API. FBA orders are automatically imported as sales invoices, and MFN orders as sales orders.

Enable Split Shipments

Determine how to accommodate multiple shipments, split orders, and back-orders with flexible configuration rules. Support LTL freight for FBM orders through Marketplace apps.

Manage Shipment Tracking

Allow buyers to track their shipments through Amazon as soon as an order is shipped.

Process Returns, Exchanges, and Refunds

Amazon return requests create RMAs and credit memos for FBA and FBM sales returns, and FBA returns update inventory in the Amazon Virtual Warehouse.

SECURITY

Protect Buyers' PII

Comply with privacy regulations using advanced encryption to keep buyers anonymous and their personally identifiable information (PII) protected.

INVENTORY AND PRODUCTS

Product Data Synchronization

Maintain items, prices, categories, and images in Acumatica with automated updates to your Amazon stores to prevent stockouts and overselling.

Inventory Reconciliation

Link warehouse inventory to FBA locations and automate inventory movement via shipments and transfer orders. Resolve variances quickly with automated updates and dashboards.

FINANCIALS AND INSIGHTS

Automate Settlement Reports for Fee Transparency

Integrate Amazon settlement reports into your bank transaction workflow to remove manual entry, accelerate reconciliation, and see Amazon's fee structures and payment cycles.

Reports and Dashboards

Monitor sales profitability, Amazon fees, refunds, item-level performance, FBA inventory reconciliation, and settlement reports in one interactive view within Acumatica.

ABOUT AMAZON

Amazon is guided by four principles: customer obsession rather than competitor focus, passion for invention, commitment to operational excellence, and long-term thinking. Amazon strives to be Earth's most customer-centric company, Earth's best employer, and Earth's safest place to work. For more information, please visit www.amazon.com.

ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on [LinkedIn](#).