Acumatica Point of Sale
Powered by Heuristyc

Acumatica Point of Sale is designed for wholesale distributors and manufacturers that want a simple system to manage all sales transactions, including counter sales. Manage point-of-sale transactions from a single order screen with real-time inventory and cash register reconciliation reporting. Easily integrate POS hardware and credit card terminals for automated point-of-sale processing.

Key business benefits

- Acumatica ERP & Acumatica Point of Sale is a comprehensive over-the-counter business system for financials, CRM, tax management, complete order management, and reporting.

- Generate and process sales with returns on the same order.

- Simplify cash drawer reconciliation with X & Z reports, along with register receipts.

- Process special orders for items ordered in the store that are drop-shipped to customers.

- See customer order history, including omnichannel sales and returns/exchanges from the ERP.

Related resources

- Distribution Metrics for Organizational Transformation
  > LEARN MORE

- Meet Supply Chain Disruptions Head-on > LEARN MORE

Modernize Retail Operations with Acumatica's Native Point of Sale App

END-TO-END SALES MANAGEMENT

- **Point of Sale.** Manage Point of Sale with a touch screen compatible application. Facilitate rapid order entry with item grouping and order history. The convenient cashier function allows payments to be applied to orders and invoices or applied as a credit to an account. Set default values to automate customer selection and streamline order processing steps. Accept multiple payment methods per order.

- **Omnichannel.** Leverage the complete suite of Acumatica products for true omnichannel sales management, including over-the-counter and eCommerce transactions with traditional back-office sales, will-call, special orders for drop shipments, and in-store returns and exchanges.

- **Connected Hardware.** Use integrated hardware and verified devices for cash registers, barcode scanning, receipt printers, and credit card terminals.

- **Backoffice ERP.** Utilize best-in-class back-office features for order management, inventory, warehouse management, purchasing and requisition management, CRM, manufacturing, field service, and robust financials with powerful business intelligence and reporting tools.

"At the end of each quarter, when I did a cycle count, I'd have to manually cross out inventory in the POS to bring into the other system. That took me hours. We can now see what is being produced and moving through the shop and where work is in process, so we are far more accurate."

– Beth Morrissey, VP of Finance and IT, Danforth Pewter

> CUSTOMER STORIES

Integrated Solution

Integrate Acumatica Point of Sale with Acumatica's Order Management, Inventory Management, eCommerce, CRM, and Financial modules, adeptly managing sales transactions inside a single connected system.

Hardware Choice

Automate order entry with standard barcode scanners and touch screens to error-proof data input. Easily connect Epson and Start Receipt Printers or attach a full-size printer. Connect standard cash registers with automated drawer opening after each transaction. Integrate POS with specified EMV Credit Card Terminals linked to AcuGateway.

Flexible Order Handling

Create new counter orders and manage returns/exchanges within the same transaction. Define default settings by device, copy historical orders, and apply customer-specific pricing and discounts. Batch Mode and Live Mode options provide users flexibility to process each sale. Authorize and capture payments via electronic signature.

Accurate Inventory

Access real-time inventory levels across stores and warehouses.

Cross Vertical Fit

Deploy at B2B Wholesale Distributors and Manufacturers who manage walk-up counter sales as part of a multichannel selling environment.

Customer Management

See a holistic view of customers and transactions with embedded CRM. Quickly create new customers within the POS order screen. Report on history and profitability by customer.
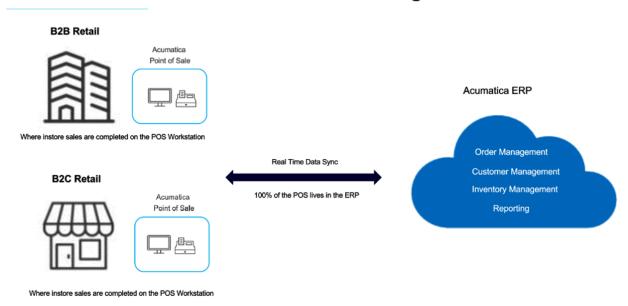
Handle Special Orders

Create special orders directly from Acumatica Point of Sale. Support pre-paid, drop ship orders fulfilled directly by suppliers. Seamlessly manage will-call orders.

Capture Key Data

Capture lot and serial information for items, suggest cross-sell/up-sell and substitute items based on Inventory SKU or alternate identification number, and reconcile cash drawers with end-of-day procedures and Acumatica Point of Sale reporting.

Acumatica Point of Sale – ERP & POS Integration