



Welcome!

Keynote Session

Mark Franks
Platform Evangelist
mfranks@acumatica.com
acumatica.com/developers

Ajoy Krishnamoorthy
Chief Strategy Officer and EVP, Products
ajoyk@acumatica.com
acumatica.com/developers

Agenda

- Welcome
- Big Thanks to our Sponsors
- What You Can Expect Today
- Developer Community Update
- 2021 R1 Platform and Technology Update

MAR
10 Wednesday

9:00 am
9:30 am



Ajoy Krishnamoorthy
Welcome & Keynote



9:30 am
10:00 am



Sergey Marenich
Acumatica Developer Best Practices: Debugging & Troubleshooting



10:10 am
11:10 am



Cesar Betances
Mobile Development Deep Dive



11:20 am
12:10 pm



Evgeny Kralko
Understanding & Using Acumatica Attributes



12:20 pm
1:10 pm



Dmitrii Naumov
Unit Testing Acumatica Applications



1:20 pm
2:20 pm



Mike Chitchekonogov
Acumatica Developer Roadmap



2:20 pm
2:30 pm



Mark Franks
Wrap-up & Call to Action



Acumatica
Virtual DevCon
2021

March 10

DataSelf
BI for mid-sized companies

APS
PAYMENTS
A REPAY COMPANY

VelocIT
CONNECT
Payments as a Service

KENSIUM

VERTEX

celigo

Phocas.
Got data. Get results.

SPS COMMERCE
INFINITE RETAIL POWER™

paya

Avalara

**ADVANCED
SOLUTIONS
& CONSULTING CO.**

avidxchange



Our Speakers



Ajoy Krishnamoorthy
Acumatica, EVP, Products and Chief Strategy Officer

[MORE INFO](#)



Mike Chtchelkonogov
Acumatica, Founder & Chief Technology Officer

[MORE INFO](#)



Sergey Marenich
Acumatica, Commerce Edition Team Lead & Architect

[MORE INFO](#)



Dmitry Naumov
Acumatica, Solution Architect

[MORE INFO](#)



Cesar Betances
Acumatica, Software Developer

[MORE INFO](#)



Evgeny Kralko
Acumatica, Integrations Team Lead

[MORE INFO](#)



Mark Franks
Acumatica, Platform Evangelist

[MORE INFO](#)

#CloudxRPSummit

<https://www.acumatica.com/devcon>

MAR
10 Wednesday

9:00 am
9:30 am
 Ajoy Krishnamoorthy
Welcome & Keynote



9:30 am
10:00 am
 Sergey Marenich
Acumatica Developer Best Practices: Debugging & Troubleshooting



10:10 am
11:10 am
 Cesar Betances
Mobile Development Deep Dive



11:20 am
12:10 pm
 Evgeny Kralko
Understanding & Using Acumatica Attributes



12:20 pm
1:10 pm
 Dmitrii Naumov
Unit Testing Acumatica Appliations



1:20 pm
2:20 pm
 Mike Chtchelkonogov
Acumatica Developer Roadmap

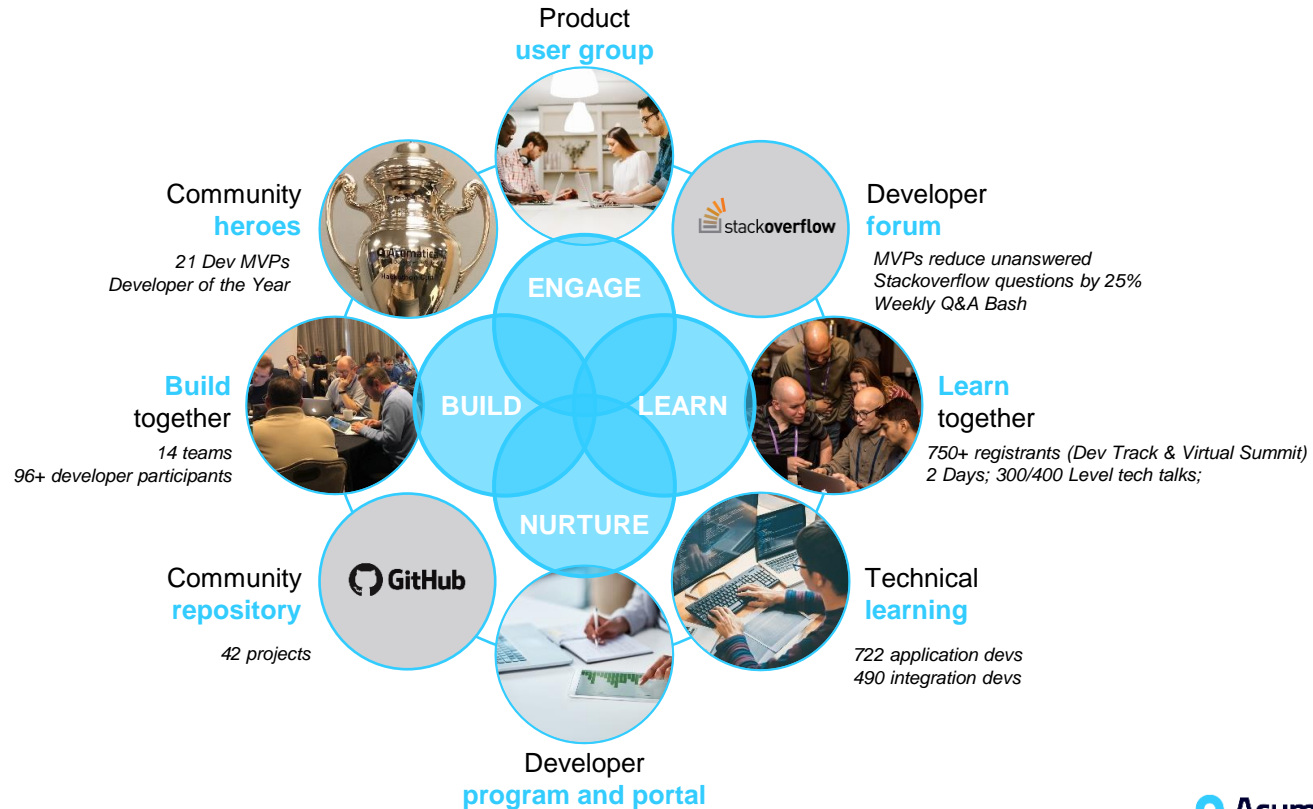


2:20 pm
2:30 pm
 Mark Franks
Wrap-up & Call to Action



Developer Community Update

Developer Community



Developer MVP Program

Kulvir Kaila | The Answer Company

Diane Cawley | Savant Software

Fernando Amadoz | SkyKnack

Gabriel Michaud | Velixo

Joshua van Hoesen | ASI LLC

Marco Villaseñor | Interastar

Yuriy Zelatsky | Kensium Solutions

Sharif Ahammad | Kensium Solutions

Joe Jacob | Crestwood Associates

Samvel Petrosov | IIG, Inc.

Keith Richardson | Haun Welding Supply



Joseph J. Caruana | Computime Software

Jean-Claude Abela | Computime Software

Garhard van der Heever | Astraia Technology

Terry Sample | AIM Solutions

Robert Waite | APS Payments

Nicole Ronchetti | DSD Business Systems

Patrick Chen | SPS Commerce

Brian Stevens | SETECH Supply Chain Solutions

Chris Hargrove | NextTec Group

Stéphane Bélanger | Asgard Alliance Software

2021 R1 Platform & Technology Update

2021 R1



Save Time with
Superior Usability



Gain a Competitive Edge
with Best-in-Class
Functionality



Grow Your Business with
a Powerful, Flexible
Cloud Platform

Acumatica 2021 R1 Key Features

Platform Leadership

Usability and reporting

- Business card mobile image recognition
- KPI Meter and Tile widgets for dashboards
- Side panel conditions, ordering, and visibility
- Navigate to external URLs from GI results
- Send notifications from data and GI screens
- Toolbar engine with consolidated activities

Technology

- Workflow engine ubiquity and improvements
- Request Profiler enhancements
- Meter and Tile widgets for dashboards
- Use any OpenID Connect for authentication
- Third level to company/branch control
- Localization support
- Mobile dialog box support – phase 2

Best-in-Class Applications

Financials

- Multiple base currency support – phase 1
- Centralized vendor management
- Paid amount line-level AR/AP reports
- Pre-defined dashboards

Retail-Commerce

- Shopify POS Pro integration
- Returns and refunds enhancements
- Order risk analysis during import

Construction and Project

- Procore integration – phase 2
- CFMA benchmark
- Pro forma import initial balances
- Pay AP Bills by Project

Field Service

- Link AP bill to appointments
- Correct invoices after releasing

Distribution

- Cross company sales – stock items
- Matrix inventory enhancements
- Enhanced drop ship workflows
- Dead stock inventory reporting

Payroll

- Security by Pay Group and Branches
- Payroll workflow approval setup
- Import time in payroll batches

Manufacturing

- APS – capable to promise and what-if
- Improved SO to production order link
- PLM integration (Arena)

CRM

- Deduplication redesign
- Track contacts on sales orders
- Predefined side panels

Demonstration

Call to Action

- **Get 2021 R1!**
- **Engage in our Developer Community!**
- Join us on **stackoverflow**: <https://stackoverflow.com/questions/tagged/acumatica/>
- Check <https://www.acumatica.com/developers/> regularly!
- Read our **Developer Blogs**: <https://www.acumatica.com/blog/category/developers/>
- Contribute to **Community Projects**: <https://github.com/acumatica/>
- Attend **Summit 2021 | Hackathon 2021**: <https://summit.acumatica.com/>
- eMail (mfranks@acumatica.com) if you have any questions or have ideas to improve

Acumatica Summit 2021

July 18-23





Thank You!

Ajoy Krishnamoorthy
Chief Strategy Officer and EVP, Products
ajoyk@acumatica.com
acumatica.com/developers