

A Complete Business Management Platform for Omnichannel Sales

Sell anywhere with Acumatica Retail Edition, a modern solution that streamlines operations and drives growth. Sync seamlessly with Amazon, Shopify, and BigCommerce, ensuring smooth order fulfillment, accounting, and reporting. Connect directly with POS devices for brick-and-mortar, showroom, or counter sales. Expose inventory levels to buyers through secure storefronts and customer portals with self-service order tracking.

Leverage Al-driven analytics to identify trends and prevent issues. Deliver personalized pricing, loyalty programs, and superior customer support with built-in CRM. Manage returns across channels and make informed decisions with dynamic reports and actionable dashboards. Built for scalability, Acumatica ensures effortless adaptability as your business evolves—giving you a competitive edge.



Empower Everyone with Role-Based Dashboards, Seamless Collaboration, and Intuitive Navigation

Acumatica's modern ERP applications streamline operations on a single, connected platform for employees to manage daily tasks and strategic goals. Improve customer satisfaction and drive long-term growth with role-based dashboards, configurable workflows, and embedded AI.

Business Executives

- Measure Results
- · Actionable Dashboards
- Track Budgets & Expenses
- Manage Relationships
- Implement Projects
- Mobile Approva

Warehouse & DC Management



- Order Management
- Advanced Picking
- Receipt & Put Away
- Packing
- Shipment Processing
- Inventory Management

Sales & Commerce Management



- Gain Insights
- Communicate Effectively
- Manage Your Pipeline
- Build Relationships
- Improve Sales
- Stay Connected On-the-Go

Field Service & Project Management



- Mobile Service Management
- Technician Scheduling
- Route Optimization
- Equipment & Warranty Management
- Project Accounting
- Flexible Contracts & Billing

Customer Support



- Manage Support Cases
- Empower Customer Self-Service
- Gain a 360-Degree Customer View
- Process Returns & Exchanges
- Communicate Effectively
- Automate Support Contracts

Shipping & Receiving

Purchasing

- Manage Vendor Relationships
- Automate Procurement
- Forecast Demand
- Control Costs
- Improvement Fulfillment
- Collaborate with Vendors

Quality Management



- Vendor Performance
- Lot & Serial Tracking
- Inventory Expiration with FEFO Picking
- Connected Apps for non-conformance, corrective actions, quarantine & more

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- Carrier Systems
- Scale Integration
- Barcode Labels
- Embedded WMSReal-Time Insights

Other Roles

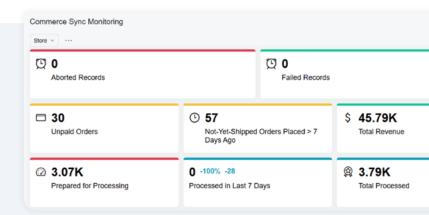
- System Security
- Promotion & Merchandising
- Product Delivery
- Brand Management
- Advertising & Marketing

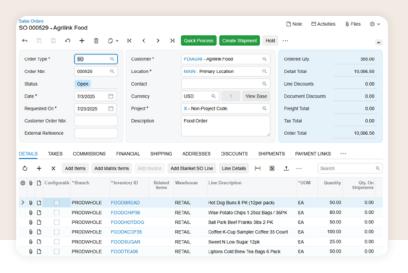
"A big feather in Acumatica's cap is that they were able to understand what we were trying to do (integrate some 80 Shopify sites to facilitate drops) and accomplish it in a world that didn't really exist four years before."



Commerce & Point of Sale

Acumatica's native integrations with Amazon, Shopify, and BigCommerce enable you to connect your digital commerce storefront with Acumatica's financials, inventory, product information, and fulfillment—in real time.







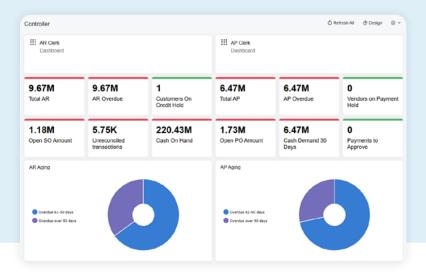
Order Management

Streamline your purchasing and sales processes with automated order management that eliminates manual tasks and ensures accuracy. Easily create, track, and approve purchase orders while maintaining clear visibility into costs and vendor commitments. Efficiently manage sales orders with flexible pricing, discounting, and order fulfillment tools that enhance customer satisfaction.



Financial Management

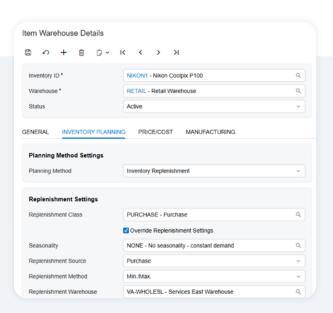
Simplify accounting, automate invoicing and payments, and ensure accuracy effortlessly. Make smarter decisions with real-time insights from intuitive dashboards. Streamline approvals and cash management to boost efficiency and reduce errors. Manage expenses, track profitability, and optimize budgets with tools that keep you financially agile and positioned for success.

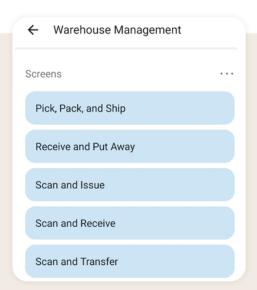




Inventory Data Management

Gain full inventory control with real-time tracking to minimize shortages and overstock while optimizing fulfillment. Automate replenishment with forecasting, eliminating guesswork. Streamline transactions, increase turns, and reduce carrying costs with powerful analytics. Whether managing warehouses, coordinating shipments, or adjusting pricing, Acumatica keeps operations smooth and profitability high.







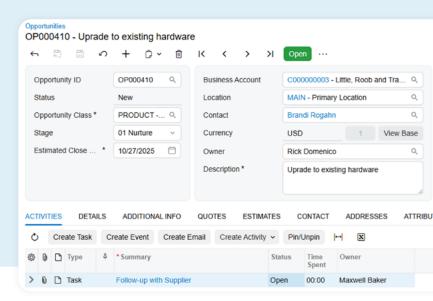
Warehouse Management

Acumatica's warehouse management enhances efficiency with mobile access, barcoding, and automated workflows for picking, packing, and shipping. Real-time tracking, barcode scanning, and guided workflows speed up fulfillment while reducing errors. Seamless shipping integrations ensure fast order processing, keeping customers happy. Whether managing one warehouse or a complex network, Acumatica provides the agility and visibility to keep operations running smoothly.



CRM

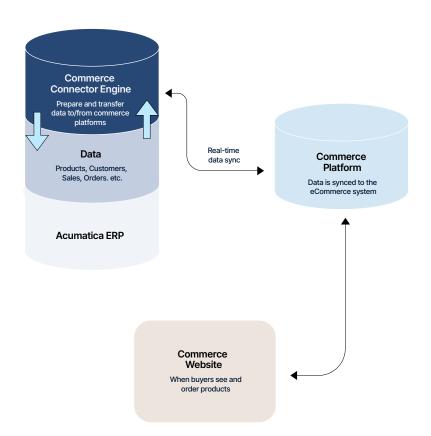
Acumatica's CRM automates marketing, streamlines sales, and simplifies customer support. Boost engagement, close deals faster, and resolve issues efficiently—all with full visibility into customer interactions to strengthen relationships and drive growth.





Native, Bi-directional Commerce Connectors

Easily sell across channels with native digital commerce connectors for Amazon, Shopify, and BigCommerce with marketplace apps for Adobe (Magento), WooCommerce, and other platforms.



- 100% of the commerce connector lives within Acumatica
- Use REST and GraphQL APIs to communicate with external platforms
- Includes features for managing commercespecific data
- Extend the connector to support other types of systems

Employees



Last-Mile Features Designed for Your Industry

Acumatica's retail and commerce capabilities adapt seamlessly to your unique business model, whether you're managing specialty retail, B2B distribution, manufacturing with direct-to-consumer sales, or hybrid operations spanning multiple segments. Configure industry-specific workflows and automation rules that align with your distinct sales channels and fulfillment processes, while maintaining unified control over inventory, pricing, and customer relationships across all business units.





Agriculture and Nursery Products

farm supplies, animal products, seeds, plants



Automotive and Transportation

vehicles, trailers, motorcycles, planes, boats



Chemicals, Plastics, and Coatings

gases, fertilizer, adhesives, paint, plastic resin



Commercial and Professional Supplies

salon and restaurant, funeral, firefighting supplies



Electrical, Electronics, and Technology

computers, components, lighting, appliances



Equipment and Machinery

professional, commercial, industrial, construction



Fashion, Apparel, Jewelry

clothes, footwear, fabric, leather, jewelry



Grocery and Alcohol

food, ingredients, pet food, coffee, beer, wine



Hardware, Plumbing, and HVACR

fasteners, hardware, plumbing, heating, valves



Health, Beauty, and Medical

drugs, vitamins, cosmetics, health supplies, cannabis



Home Goods and Furnishings

furniture, bedding, flooring, decor, kitchenware



Hospitality and Leisure

lodging, eating & drinking, theaters, parks



Industrial and MRO Supplies

parts, cutting, abrasives, tools, packaging



Janitorial and Sanitation

soap, cleaners, detergents, mops, brooms, toiletries



Lumber and Building Materials

lumber, windows, doors, shingles, siding, tile, flooring



Metals and Minerals

steel, metal, coal, stone, glass, concrete, minerals



Paper, Publications, and Cards

stationery, books, greeting cards, playing cards



Petroleum Products

oil, gas, propane, natural gas, kerosene, lubricants



Toy, Hobby, and Sporting Goods

toys, games, bicycles, hobbies, sporting goods



Other Retail

musical instruments, signs, art supplies, brushes

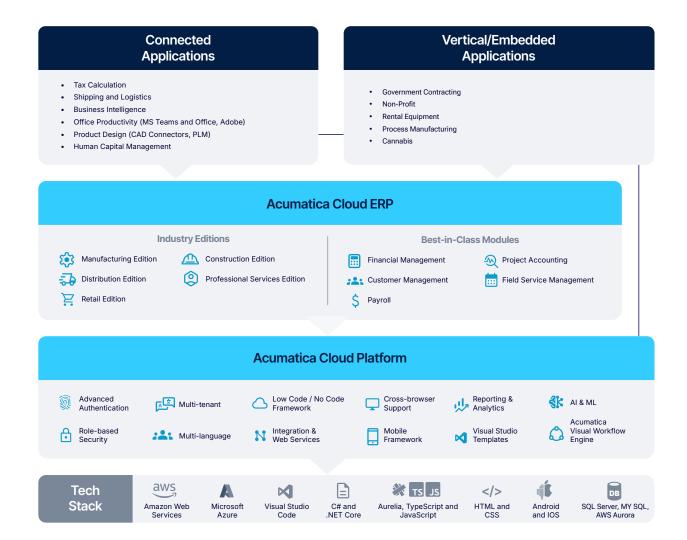


The Adaptable Acumatica Cloud ERP Platform

The Acumatica Cloud ERP platform is built on the world's best cloud and mobile technology, providing the tools business users need to reimagine an interconnected world.

The architectural framework and application development platform leverage new technologies with userdriven feedback, empowering business users to tailor the system with role-based security and low-code and no-code customization tools for a personalized ERP experience. Developers can easily customize and extend the application to meet unique business and industry requirements.

Acumatica allows users to modify workflows, rearrange screens, customize reports, build dashboards, and tailor the system without writing code. Transform your business, collaborate across departments, and prepare for growth with a business management platform that adapts to your evolving needs.





Manage your Entire Business with a Modern and Holistic ERP Solution Tailored for Every Need



Financials

General Ledger Accounts Payable Accounts Receivable **Deferred Revenue** Recurring Revenue Cash Management Tax Management Bank Feeds **Fixed Assets Payments Payroll Management Currency Management Global Financials** Multi-Entity/Intercompany **Time Management Expense Management**



Business Insights

Acumatica Reports Generic Inquiries Role-Based Dashboards Microsoft Power Bl Business Events



Wholesale Distribution

Inventory Management
Sales Orders
Purchase Orders
Purchase Order Requisitions
Warehouse Management (WMS)
Distribution Requirements Planning



Manufacturing

BOM and Routings
Production Management
Material Requirements Planning
Advanced Planning & Scheduling
Product Configurator
Manufacturing Estimates
Engineering Change Control
Arena Connector



Professional Services

Project Accounting
Project Management
Progress and Milestone Billing
Resource Management
Contract Management
CRM Service and Support
Field Reporting and Mobility
Time Management
Expense Management



Retail & Sales

Amazon Connector Shopify POS Connector Shopify Connector B2B on Shopify Connector BigCommerce Connector Sales Orders CRM Marketing and Sales Customer Portal



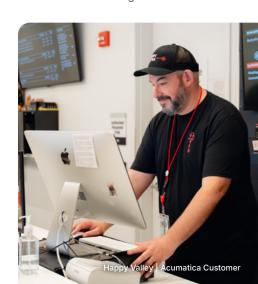
Construction

Construction Financials
Cost Projections
Progress Billing
Construction Payroll
Job Cost Accounting
Project Management
Field Service
Equipment Management
Compliance
Change Management
Material Management
Preconstruction



Other Industries

Agriculture, Forestry, & Fishing Banking and Finance Communications & Utilities Educational Services Equipment Rental Healthcare Non-Profit & Membership Oil, Gas, and Mining Process Manufacturing





Acumatica - Different by Design

Acumatica is different by design and purposely built to help growing companies thrive in today's digital economy. Our industry-specific business management software features intelligent workflows and market-leading usability that enable companies to manage risk, anticipate disruption, and seize new opportunities. Our principled business practices, growth-friendly licensing, and flexible deployment options put organizations in control of their future.

We recognize that no business succeeds alone, and that's why Acumatica is more than a product—it's a thriving community of partners, customers, and creators committed to delivering technology that enables tomorrow's leading companies to innovate, collaborate, and grow on their terms.

Customer Bill of Rights

0	Clear fee structures without surprises	=()	Consumption-based license fees
\otimes	Always-free educational resources	垚	Adapt and customize to your needs
?	Freedom to choose partners and providers	Θ	Fair pricing without long-term commitments
9	Own and access your data, now and always	۵	Deployment freedom on a public or private cloud
(a)	Comprehensive security for access, data, and devices	€ 3	Open platform with APIs for rapid integration



Connected Retail and Supply Chain Apps







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"Because our inventory is tied to our eCommerce site, a customer can now see what's available and be able to predict when they're actually going to have it in their house and ready to use."

- Amanda Datte, CFO, Clive Coffee

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on LinkedIn

