

## Manufacturing

## One Platform, Endless Efficiency

Why be limited by QuickBooks when you can consolidate all your business applications into one, comprehensive system? Eliminate inefficiencies and gain full visibility into your manufacturing operations and finances with Acumatica.

QuickBooks	VS	Acumatica The Cloud ERP
Basic BOM Functionality	<b>Design</b> Bill of Materials and Routing	Native Multi-level BOM/Routing  Manufacturing Estimates  Rules-Based Product Configurator  Engineering Change Control  Multiple Costing Methods  Phantoms for BOM Planning  Revision Control  CAD/PLM Connectors
Basic features for managing assemblies, raw materials, work-in-process, and forecasting	Production Production Management	Production Orders  Preassigned Lot and Serial Numbers  Labor Tracking  Work-in-Process (WIP) Reporting  Manufacturing Data Collection (MDC)  Material and Labor Backflushing  Outside Processing  Quality Control
External Integrations Only	Planning Material Requirements Planning (MRP)	Demand Forecasts  Master Production Schedules (MPS)  Time-Phased Material Plans  Exception Messages
External Integrations Only	<b>Scheduling</b> Production Scheduling	Scheduling Views Finite and Infinite Scheduling Rough-Cut Capacity Planning (RCCP) Capable-to-Promise (CTP)
Item Lot or Serial Tracking (without Attributes) Inventory Kitting Average and FIFO Costing	Inventory Inventory Management	Item Lot and Serial Tracking (with Attributes) Inventory Kitting with Disassembly Standard, Average, Specific (Actual), and FIFO Costing Matrix Item Creation and Product Families via Item Attributes Item ABC Classification and Dead Stock Detection Inventory Turnover Calculations Connected Quality Management with QC Testing Connected Quality Management with QC Testing Flexible Unit of Measure Definition and Conversion



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QuickBooks	VS	Acumatica  The Cloud ERP
Manual and Automated Purchase Order Creation		Manual and Automated Purchase Order Creation
Manual Purchase Order Approvals		Automated Purchase Order Approvals
Blanket Purchase Orders		Blanket Purchase Orders
Basic Demand Forecasting	Purchasing	Statistical Replenishment and Time-Phased Demand Forecasts
	Procurement	Partial and Consolidated Receipts and Vouchers
		Intercompany Purchasing with Multi-Currencies
Multiple Sales Order Creation Methods		Multiple Sales Order Creation Methods including CRM Opportunities
Basic Item and Customer Pricing		Native Commerce and Marketplace Connections
Optional Inventory Stock Allocation / Reservation		Configurable Item and Customer Pricing with Volume Discounts
Basic Back-Order Management		Native Inventory Stock Allocation / Reservation
	Selling	Advanced Back-Order Management
	Sales Orders	Blanket Sales Orders with Releases
		Automated Returns and Exchanges
		Al-Powered Suggestions for Up-sell, Cross-sell, and Substitutions
		Margin Calculation (for orders and lines with anomaly detection)
		Connected Point-of-Sale for Counter Sales and Will Call Orders
Multi-Warehouse / Multi-Location Management		Multi-Warehouse / Multi-Location Management
Barcode Label Design and Scanning	Order	Barcode Label Design and Scanning
Single Order Picking		Single Order, Wave, and Batch Picking
Limited Small Parcel Shipping / Carrier Integration	Fulfillment	Full-Featured Small Parcel, LTL, and TL Shipping / Freight Rate Shopping
	Warehouse Management	Embedded Warehouse Management System (WMS)
	Management	Paperless, Prioritized Picking Queues
		Physical Inventory Automation with Cycle Counting
		Customer Shipment Notifications
Basic Accounting:		Advanced Accounting:
Accounts Payable, Accounts Receivable, General Ledger		Accounts Payable, Accounts Receivable, General Ledger
Native Payroll (Desktop Enterprise); Add-On in QBO		Multi-company, Intercompany Accounting, Multi-currency
Limited Revenue Recognition Features		Project Accounting
	Accounting	Advanced Deferred and Recurring Revenue Management
	Accounting	Native Payroll
		GAAP and IFRS Compliant
		Fixed Asset Depreciation
		Configurable and Dimensional GL Accounts
		Al-Enabled GL Anomaly Detection / AP Document Recognition
		AL Enabled OF Anomaly Detection / AF Document Recognition



Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on LinkedIn