

Service Management Applications

A scalable service delivery platform

“Nothing I’ve seen out there will do as much as Acumatica will do.”

– Derrick Elledge, VP of Operations, [Power Storage Solutions](#)

Integrated Service Management Solution for All Industries

Drive growth and provide exceptional service delivery with a service management platform built to scale with your business. Acumatica’s modular architecture supports the service needs of a wide range of industries.

Manage financials, customer relationships, sales, purchasing, inventory, and service operations all in one platform. Schedule appointments, manage equipment, and track warranties or contracts in real time. Mobile apps empower technicians with GPS navigation, voice-dictated notes, and service history from anywhere. Start service tasks, capture signatures, issue inventory, record expenses, and close out work orders from any mobile device. Streamline support with a customer portal that lets users submit cases and manage contracts.

Acumatica makes service management intuitive and scalable, helping your business respond faster, manage smarter, and grow.



Integrated field and service management solution for all industries

Streamline operations and align teams with a single, connected ERP platform designed for modern business. Empower employees to manage daily tasks and strategic goals with ease—using role-based dashboards, configurable workflows, and embedded AI to boost efficiency, enhance client satisfaction, and fuel long-term growth.



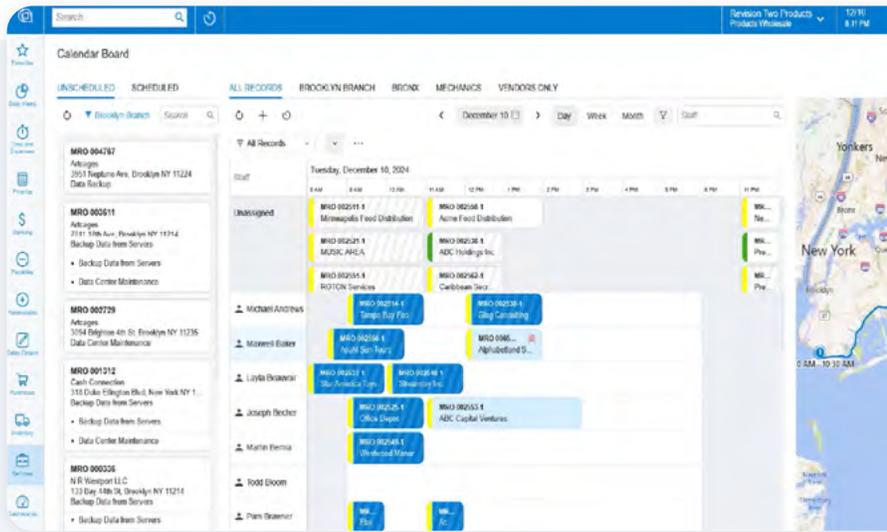
“We’ve torn down the silos we had with the client-server solution, so now we have access in one view of the data. We’re now able to see where we are cost-wise with our existing construction projects; we’re able to look at the profitability of each project, look at the customer base and understand where we are most successful.”

– Jeff Hamilton, President, [Roberts Glass & Service](#)



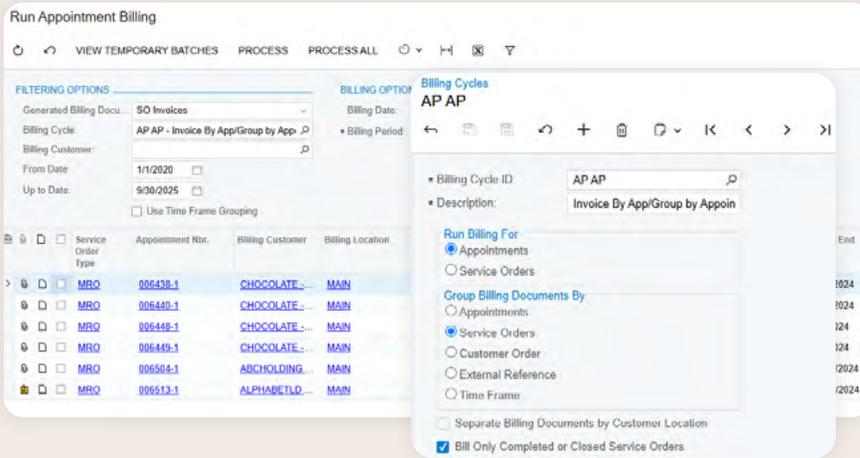
Resource and Appointment Scheduling

Ensure the right technicians, equipment, and materials are available for each service order. Use the calendar board to schedule and manage appointments by technician and resource, providing the highest levels of customer service.



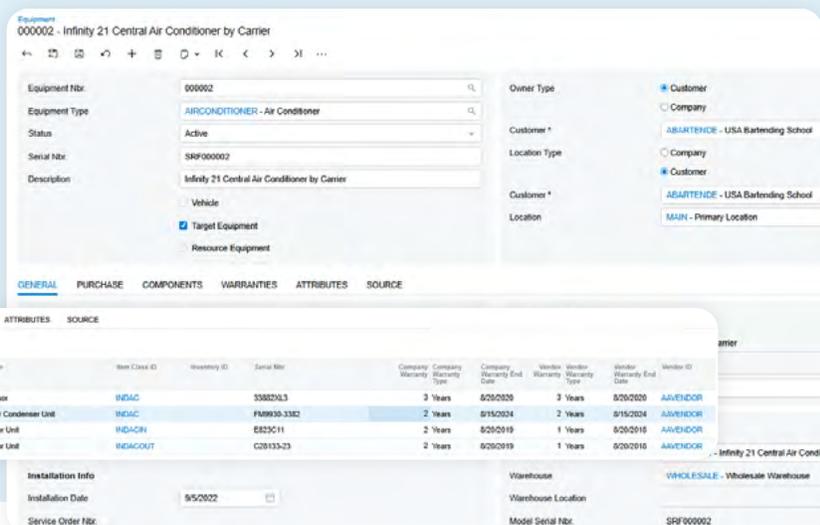
Billing

Leverage flexible billing options and generate invoices from estimations or actuals. Customize your invoice views by service order, appointment, or customer purchase order.



Equipment

Record history of customer-owned or company-owned equipment. Establish warranty offers and track serial numbers, define default vendors, and track sale and installation dates.



Ref Nbr	Component ID	Status	Description	Item Class ID	Inventory ID	Serial Nbr	Company Warranty	Company Warranty Type	Company Warranty End Date	Vendor Warranty	Vendor Warranty Type	Vendor Warranty End Date	Vendor ID
0001	COMPRESS	Active	Compressor	INBAC		3382203	3 Years	8/20/2025	3 Years	8/20/2020			AAVENOOR
0003	FANMOTOR	Active	Fan Motor Condenser Unit	INBAC		FM9930-3382	2 Years	8/15/2024	2 Years	8/15/2024			AAVENOOR
0004	INDOORUNIT	Active	Evaporator Unit	INBACIN		8825C11	2 Years	8/20/2019	1 Years	8/20/2010			AAVENOOR
0005	OUTDOORUNIT	Active	Condenser Unit	INBACOUT		C20133-23	2 Years	8/20/2019	1 Years	8/20/2010			AAVENOOR



Contracts

Manage contracts and renewals with automated workflows. Contract billing can be scheduled at the beginning of the month, end of the month, or on demand when work is completed.

Process Service Contracts

Process Process All

Action: Update to Upcoming Status

Branch: PRODWHOLE

Branch Location: BRONX

Customer: BAKER-DEVE

Location: MAIN

Service Contract ID: FCT00000438

Customer Contract Nbr.: 000001

Description: Beginning Period Fixed maintenance

Branch	Branch Location	Customer	Location	Service Contract ID	Customer Contract Nbr.	Description
PRODWHOLE	BRONX	BAKER-DEVE	MAIN	FCT00000438	000001	Beginning Period Fixed maintenance
PRODWHOLE	BRONX	LONGBCLUB	MAIN	FCT00000441	000003	Maintenance
PRODWHOLE	BRONX	LONGBCLUB	MAIN	FCT00000442	000004	Maintenance
PRODWHOLE	BROOKLYN	BAKER-DEVE	MAIN	FCT00000443	000002	Contract with deferrals
PRODWHOLE	BROOKLYN	ARTGAGES	MAIN	FCT00000444	000005	
PRODWHOLE	BROOKLYN	ACTIVESTAF	MAIN	FCT00000445	000004	create contract with schedule but no ser
PRODWHOLE	BROOKLYN	APOSTELSCH	MAIN	FCT00000446	000004	HVAC Maintenance
PRODWHOLE	BROOKLYN	ABCVENTURE	MAIN	FCT00000447	000013	Service Agreement - Beginning Period v
PRODWHOLE	BROOKLYN	ANTUNSWEST	MAIN	FCT00000450	000004	
PRODWHOLE	BROOKLYN	ABCHOLDING	MAIN	FCT00000451	000009	end period plus



Customer Management

Streamline the customer journey and enhance the overall experience with embedded AI to capture and utilize customer data. Give customers access to their service and sales history, support cases, and related activities.

Leads

Brandi Rogahn - Little, Roob and Trantow

Lead: Brandi Rogahn

Status: Converted

Reason: Qualified by Sales

Lead Class: LEADCON - Sales Lead - Consumer

Description: Product Interest

GENERAL ACTIVITIES ADDITIONAL INFO ATTRIBUTES RELATIONS CAMPAIGNS MARKETING LISTS OPPORTUNITIES

Convert to Opportunity

Opportunity ID	Description	Stage	Status	Total	Currency
OP000389	Upgrade to existing hardware	Prospect	New	5,700.00	USD



Enterprise-Wide Integration

Convert CRM opportunities into service orders and create service appointments from opportunities or projects. Allocate stock items to service orders and general purchase orders from the field.

Opportunities

OP000392 - Widget Opportunity for Alta Ace

Close as Won

Opportunity ID: OP000392

Status: Open

Opportunity Class: PRODUCT - Product Sales O

Stage: Solution

Estimated Close Date: 3/31/2020

Business Account

Location

Contact

Currency

Owner

Description

Processing

Close as Won

Record Creation

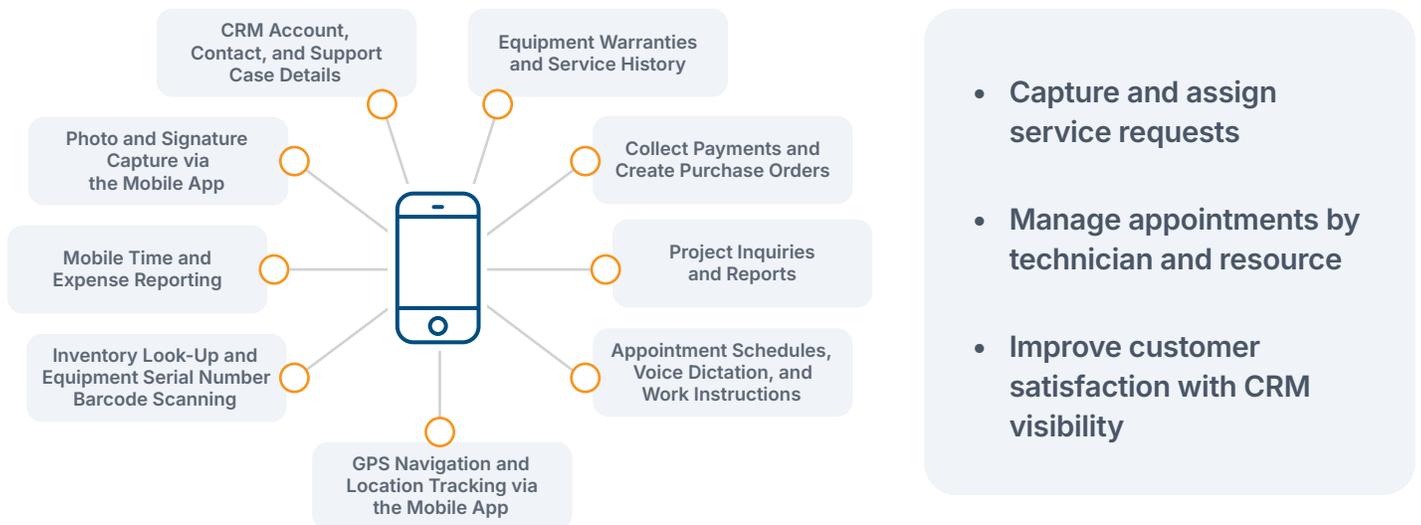
Activities

Configurable	Inventory ID	Description	Flat Rate	WHOLESALE
	WIDGET01	Widget 01 - High volume, low cost		
	WIDGET02	Widget 02 - Serial numbered item		



Device-Agnostic Mobility

Mobility is critical for service organizations. Connect remote workers and back-office managers in real-time with appointment updates, schedule changes, technician and consultant location via the mobile app, equipment and project information, and appointment status. Remote workers can review documents and access checklists from any device with an internet connection. On-the-go executives have real-time data in the palm of their hand, including mobile dashboards, employee approval requests, time cards, and expense receipts.



10,000+
Valued Customers

180M
Transactions
Every Month

97%
User Satisfaction
Rating

700+
Dedicated
Employees



Deep Industry Functionality

Service companies have varied needs often unmet by traditional ERP applications. Acumatica provides a broad set of adaptable business applications enabling service companies to configure the application to meet their specific business and industry needs. Construction service companies enjoy robust project accounting for job management with native field service for appointment scheduling and mobile applications for technicians. Professional service organizations leverage project accounting with task entry and flexible billing. Field service companies across diverse industry segments manage equipment with serial numbers, warranties, and equipment details. The Service and Support application is essential for managed service providers with case management and customer self-service portals.



 **Agricultural, Landscaping, and Forestry**
agricultural services, irrigation, landscaping, forestry services

 **Commercial Services**
food and restaurant equipment and services, other commercial services

 **Construction, Plumbing, Electrical, and HVAC**
fasteners, hardware, plumbing, heating, cooling, valve fittings

 **Engineering, Architecture, and Surveying**
engineering, research and development, architecture, surveying

 **Medical and Health Services**
home health services, traveling nurses, medical equipment services

 **Home Services**
garage door, pool, appliance, spa, water system and other services

 **Janitorial, Sanitation, and Maintenance**
janitorial and sanitation services, facility maintenance and management

 **Manufacturing Services**
product, equipment and supply deliveries, installation and repair

 **Motor Vehicle and Transportation Services**
vehicle window replacement, towing and hauling, other services

 **Oil, Gas, and Mining Services**
oil and gas field services, exploration and mining services

 **Pest Control**
extermination, insect and pest control and removal services

 **Professional Services**
consulting, business management, advertising, marketing

 **Safety and Security**
security system monitoring, safety management and training

 **Staffing Services**
employee staffing and labor-related services

 **Technology Services**
managed computer and application services, audio visual installation

 **Utilities and Communication Services**
electrical, water, solar, energy, telecommunications, and other services

 **Veterinary Services**
equine, cattle, and farm animal health services

 **Wholesale Distribution**
product, equipment and supply deliveries, installation and repair

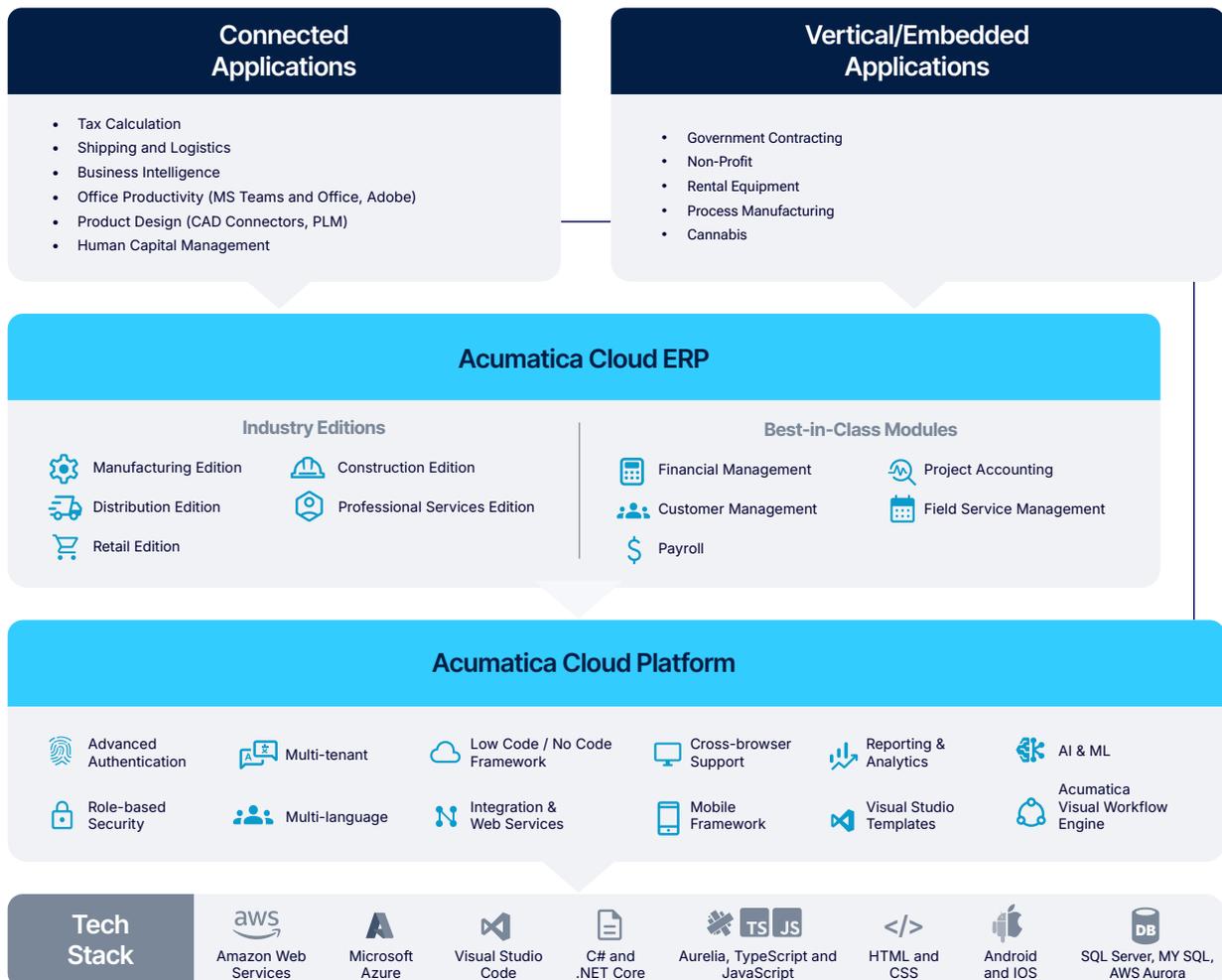


The Adaptable Acumatica Cloud ERP Platform

The Acumatica Cloud ERP platform is built on the world's best cloud and mobile technology, providing the tools business users need to reimagine an interconnected world.

The architectural framework and application development platform leverage new technologies with user-driven feedback, empowering business users to tailor the system with role-based security and low-code and no-code customization tools for a personalized ERP experience. Developers can easily customize and extend the application to meet unique business and industry requirements.

Acumatica allows users to modify workflows, rearrange screens, customize reports, build dashboards, and tailor the system without writing code. Transform your business, collaborate across departments, and prepare for growth with a business management platform that adapts to your evolving needs.





Manage your Entire Business with a Modern and Holistic ERP Solution Tailored for Every Need



Financials

- General Ledger
- Accounts Payable
- Accounts Receivable
- Deferred Revenue
- Recurring Revenue
- Cash Management
- Tax Management
- Bank Feeds
- Fixed Assets
- Payments
- Payroll Management
- Currency Management
- Global Financials
- Multi-Entity/Intercompany
- Time Management
- Expense Management



Business Insights

- Acumatica Reports
- Generic Inquiries
- Role-Based Dashboards
- Microsoft Power BI
- Business Events



Wholesale Distribution

- Inventory Management
- Sales Orders
- Purchase Orders
- Purchase Order Requisitions
- Warehouse Management (WMS)
- Distribution Requirements Planning



Manufacturing

- BOM and Routings
- Production Management
- Material Requirements Planning
- Advanced Planning & Scheduling
- Product Configurator
- Manufacturing Estimates
- Engineering Change Control
- Arena Connector



Professional Services

- Project Accounting
- Project Management
- Progress and Milestone Billing
- Resource Management
- Contract Management
- CRM Service and Support
- Field Reporting and Mobility
- Time Management
- Expense Management



Retail & Sales

- Amazon Connector
- Shopify POS Connector
- Shopify Connector
- B2B on Shopify Connector
- BigCommerce Connector
- Sales Orders
- CRM Marketing and Sales
- Customer Portal



Construction

- Construction Financials
- Cost Projections
- Progress Billing
- Construction Payroll
- Job Cost Accounting
- Project Management
- Field Service
- Equipment Management
- Compliance
- Change Management
- Material Management
- Preconstruction



Other Industries

- Agriculture, Forestry, & Fishing
- Banking and Finance
- Communications & Utilities
- Educational Services
- Equipment Rental
- Healthcare
- Non-Profit & Membership
- Oil, Gas, and Mining
- Process Manufacturing





Acumatica – Different by Design

Acumatica is different by design and purposely built to help growing companies thrive in today's digital economy. Our industry-specific business management software features intelligent workflows and market-leading usability that enable companies to manage risk, anticipate disruption, and seize new opportunities. Our principled business practices, growth-friendly licensing, and flexible deployment options put organizations in control of their future.

We recognize that no business succeeds alone, and that's why Acumatica is more than a product—it's a thriving community of partners, customers, and creators committed to delivering technology that enables tomorrow's leading companies to innovate, collaborate, and grow on their terms.

Customer Bill of Rights



Clear fee structures without surprises



Consumption-based license fees



Always-free educational resources



Adapt and customize to your needs



Freedom to choose partners and providers



Fair pricing without long-term commitments



Own and access your data, now and always



Deployment freedom on a public or private cloud



Comprehensive security for access, data, and devices



Open platform with APIs for rapid integration

+33

Industry-Leading
Net Promoter Score

240+

Independent
Software Vendors

350+

Global Channel
Partners

1

Unique, Singular
Product Focus



Connected Service Management Apps



“Acumatica has exceeded our expectations. From a technology and operations point of view, Acumatica ticks all the boxes: It’s engaging for users, scalable, flexible to meet your needs, and grows with you as a business.”

– Chris Drake, Chief Operating Officer, [Smartnumbers](#)

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on [LinkedIn](#).