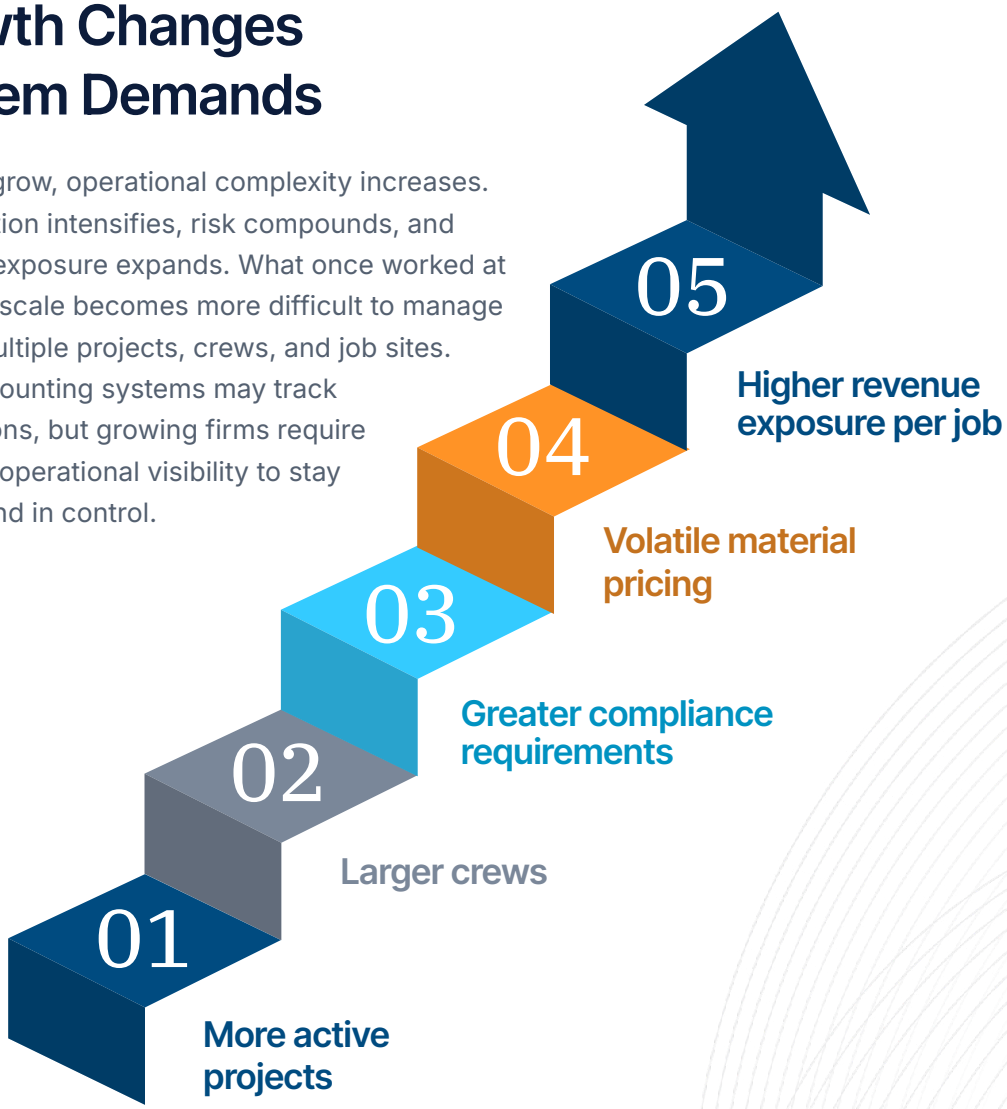
Acumatica
The Cloud ERP

# Scaling MEP Operations Beyond Basic Accounting

Growing MEP (Mechanical, Electrical, and Plumbing) contractors are facing new demands that basic accounting software was never designed to handle.

## Growth Changes System Demands

As firms grow, operational complexity increases. Coordination intensifies, risk compounds, and financial exposure expands. What once worked at a smaller scale becomes more difficult to manage across multiple projects, crews, and job sites. Basic accounting systems may track transactions, but growing firms require real-time operational visibility to stay aligned and in control.



# Where Basic Accounting Reaches Its Limits

## Basic Accounting

- Disconnected project and financial systems
- Manual job cost updates
- Spreadsheet-based reporting
- Delayed field-to-office communication
- Limited real-time cost visibility
- Reactive decision-making

Built to record transactions, not to provide real-time operational visibility.



## Unified Construction ERP

- Integrated project and financial management
- Real-time job cost tracking
- Live reporting dashboards
- Connected field-to-office workflows
- Continuous cost visibility
- Proactive margin control

Designed to deliver continuous operational visibility — not just financial reporting.

**Managing Transactions** → **Managing Business**

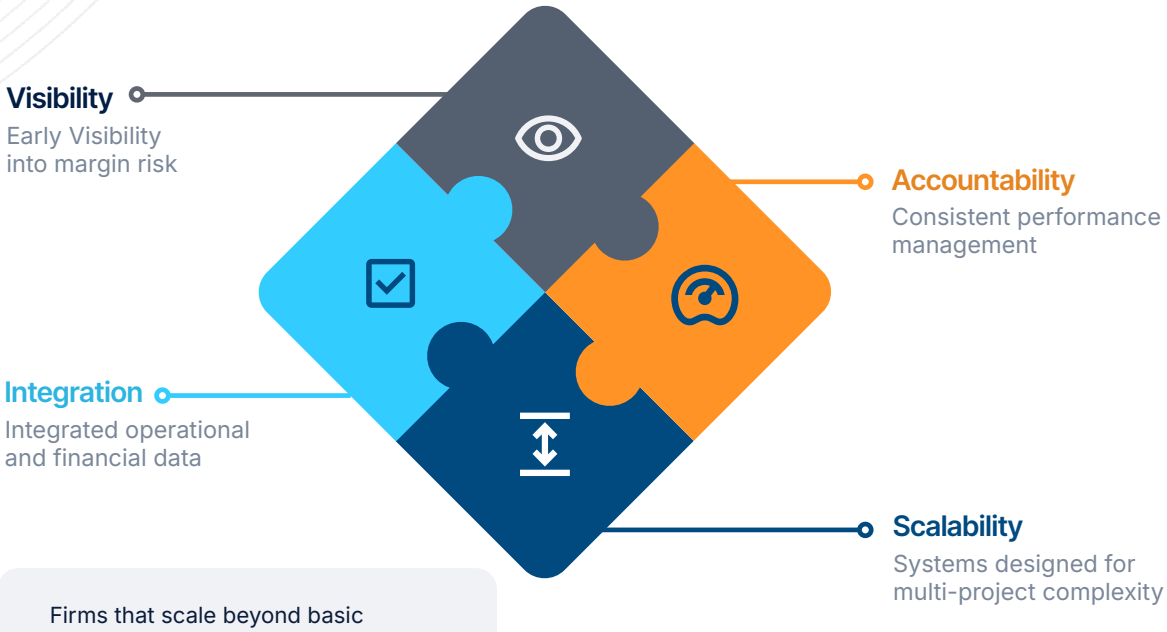
## Operational Impact Comparison

| Capability | Transaction-Focused Tools | Unified Construction ERP |
|---|---|---|
| Crew-time effectiveness | | |
| Effectiveness across functions | | |
| Dispatcher scale | 1 per 15 techs | 1 per 30 techs |
| Visibility | After-the-fact | Real-time |

**Firms growing past ~$15M must pay for job costing, WIP, and integrations anyway —often approaching ERP-level spend without ERP-level control.**

# What It Takes to Scale Beyond Basic Accounting

Scaling successfully requires more than adding tools. It requires greater control over the business as it grows.




Firms that scale beyond basic accounting gain control.

Firms that delay the shift manage complexity manually.

**See what it takes to move beyond basic accounting and scale with confidence.**

**Visit us online to learn more about Acumatica Cloud ERP for MEP contractors.**

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The Cloud ERP

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit www.acumatica.com or follow us on LinkedIn.