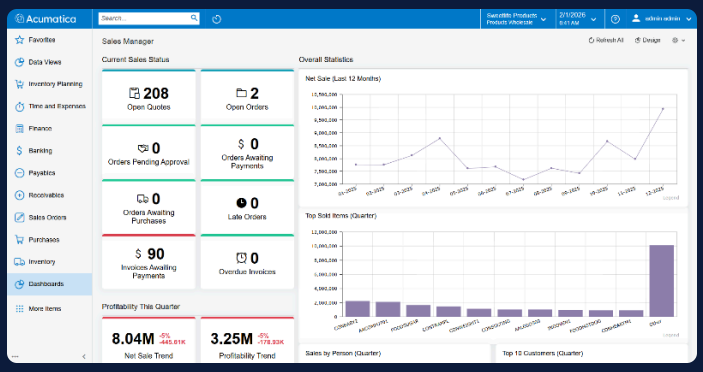
Acumatica
The Cloud ERP

Distribution, bundled into one fixed price

Software, implementation, and support

Acumatica bundles software, implementation, and ongoing support into a comprehensive solution for modern distribution businesses, delivering real-time inventory visibility, financial control, and warehouse collaboration.

Empower teams to streamline operations, manage order fulfillment, inventory levels, and resources efficiently while driving profitability and growth across every phase of your distribution cycle.



Distribution accounting and operations

From warehouse to customer, backed by expert support.

Acumatica combines essential financial and operational capabilities into one complete, purpose-built platform. Designed specifically for growing distributors, it includes everything needed to manage inventory, accounting, and sales—right out of the box. As you outgrow entry-level systems like QuickBooks, this solution provides the tools to manage increasing complexity without skipping a beat.

Because software, implementation, and support are packaged together, teams see faster time to value without having to coordinate multiple vendors. Built-in tools are tailored to distribution workflows, helping your teams improve visibility, automate manual processes, and maintain control over costs and fulfillment timelines. This keeps your company focused on delivering for customers, not managing disconnected systems.

THE IDEAL CUSTOMER

- Is a small to midsized distributor outgrowing basic accounting software.
- Needs to connect disparate systems for a single source of truth.
- Has an accountant or operational leader who will serve as the internal champion.

This deployment model is ideal for companies seeking an easy-to-use, streamlined solution. If your needs involve highly customized code or complex third-party integrations, other Acumatica options might better meet those needs. This option provides the flexibility your distribution company needs to grow and evolve, enabling you to seamlessly switch to a more advanced software package when the time comes.

Key business benefits

Enjoy award-winning usability and customer-driven innovation.

Lower your total cost of ownership with integrated service and support.

Get one fixed price and expedited implementation.

Learn on your schedule with self-guided training.

Design and price the solution that meets your business needs.

Access Advanced Customer Care for premium support and ongoing service improvements.

Related resources

Design and price your solution

DISTRIBUTION PRICING CALCULATOR →

QuickBooks Migration Guide for Distributors

LEARN MORE →

Schedule a personalized demo

LEARN MORE →

> "Previously, what would happen every quarter or month is that we'd go into QuickBooks. And then look up our FOB (freight on board) and then we'd have a total freight and total duty figures. We could get an overall gross margin. But now we can get a gross margin on every individual style instantly. We can also drill into purchase orders to look at notes whereas it would take me three or four steps previously."
>
> – Bruce Cohen, President, Boca Terry

> CUSTOMER STORIES

What's in the bundle

INCLUDED SOFTWARE

Distribution

Sales Orders
Efficiently set up and process customer orders, including blanket orders, while maintaining oversight through single-level approval maps. Simplify fulfillment by enabling your team to manually pick, pack, and ship products with a seamlessly integrated shipping carrier (choose one).

Purchase Orders
Acumatica's Purchase Order module streamlines your procurement strategy by automating purchasing tasks and enforcing workflows to ensure cost control. It empowers your team to manage vendor relationships effectively and track orders in real time, ensuring critical materials arrive exactly when needed.

Inventory Control
Efficiently manage inventory with features that allow you to set preferences, manage stock, and define transaction posting, item classes, lot and serial parameters, and units of measure. Handle operations in a single warehouse with basic physical counts to keep your stock aligned.

Financials

Core Financials
Manage assets, income, and expenses with robust, customizable financial processes and reporting features.

AP Document Recognition
Streamline AP workflows from invoice entry through approval and payment, while reducing manual data entry.

Acumatica Payments
Integrate with financial networks for secure credit card, ACH, and EFT transactions.

OPTIONAL FEATURES

Shipping Carrier Integration
Reduce costs, improve customer satisfaction, optimize shipments, and enhance operational efficiency with multi-carrier shipping.

Warehouse Management (WMS)
Use barcode scanners and mobile devices to automate pick, pack, ship, and other warehouse activities with Acumatica's native WMS, delivering real-time visibility and end-to-end warehouse workflows.

Bank Feeds
Streamline banking by connecting Acumatica to 14,000+ institutions, importing transactions automatically, linking accounts, and eliminating manual reconciliation with AI-driven matching.

Email Plug-Ins
Configure Acumatica for Microsoft Outlook or Google's Gmail platform for integrated email communication and message tracking.

PLATFORM CAPABILITIES

Multi-Factor Authentication
Ensure security with advanced authentication and role-based access.

Monitoring and Automation
Experience 24/7 monitoring and customizable workflow automation for efficiency and security.

CUSTOMER SUPPORT AND SERVICES

Advanced Customer Care
Once your business is live on Acumatica, Advanced Customer Care (ACC) gives you direct access to experts for support, tailored guidance, and ongoing system optimization, transforming your ERP platform into a true growth engine. ACC helps you maximize ROI, boost user confidence, and keep your system aligned with your business needs. The Assisted (ACC-1) tier offers premium support, including 24×7 coverage, annual system health checks, guided upgrades, and up to two service initiatives* each month. With ACC-1, your system stays optimized, your team empowered, and your business prepared for what's next.

*Service initiatives include: Case management, business event setup, feature-based training, email notification setup, dashboard creation and design, import/export scenarios, feature enablement, performance troubleshooting, feature documentation, and new module evaluation to drive progress with focus and flexibility.

ABOUT ACUMATICA

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit **www.acumatica.com** or follow us on **LinkedIn**.

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